

Machine Learning (Association Rule Mining)

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Market basket (Itemset)

⇒ Defn.: *Market basket*. It is a well defined business activity: a collection of items purchased by a customer in an individual transaction.

⇒ Such transaction is due to customer's purchase from a grocery store, or online purchase.

⇒ Over a time, retailers accumulate huge collection of transactions of performing a business activity. An analysis performed on collections of such transactions' is: find sets of items, or *itemsets*, that appear

together in many transactions.

⇒ A pattern to be extracted through this analysis consists of *itemset* and the corresponding number of transactions that contains it. Objective: use knowledge of these patterns to improve placement of items in a store, or web pages on a website, or use this to motivate potential customers who can buy these itemsets.

⇒ Task of *association rule mining* (ARM) is finding correlation between items in a dataset [1].



⇒ Association rules: set of significant correlations, frequent patterns, associations, in data.

⇒ These are transactional databases, and repositories.

Mining of association rules: capturing correlations, patterns, rules, and representing them as *if... then* rules.

⇒ Defn: *Association Rule*: Given a set of transactions, each comprising a set of items, an association rule is implication, $X \Rightarrow Y$, here X, Y are itemsets, indicating presence of X implies Y .

⇒ E.g., an insurance company finds a correlation between two policies X, Y , i.e., $X \Rightarrow Y$: customers holding policy X were also likely to hold policy Y .

⇒ Now, it could target marketing policy Y through those clients who hold policy X but not Y .

⇒ They have been applied in: *market basket analysis* in commercial environments, crime prevention, countering terrorism: a relationship between objects can be concluded as useful knowledge.



Association rule mining (ARM)

Three ways to measure association:

⇒ “Support.” Given a set of data items, association rule has *support* s for some set of items X if s percent of transactions include all the items of set X .

⇒ In sales transactions, e.g., if we find that sale of some items have a significant impact on total profits, we consider that proportion as *support* threshold.

⇒ “Confidence:” How likely itemset Y is purchased when itemset X is purchased (find $X \rightarrow Y$). For given data items,

the rule has *confidence* c if $c\%$ of transactions that contain X , also contain Y .

⇒ “Confidence:” Proportion of transactions with item X , in which Y also appears. For total transactions T ; c is,

$$c = \frac{(X, Y)}{X} = \frac{(X, Y)/T}{X/T} \\ = \frac{\text{support}(X, Y)}{\text{support}(X)}$$

ARM Goal: Discover all association rules having support and confidence greater than some minimum threshold.



⇒ Def. *Lift*. The “lift” (l) says, how likely the itemset Y is purchased when itemset X is purchased, while controlling “lift” for how popular the item Y is. Lift is measured as:

$$l = \frac{\text{support}(X, Y)}{\text{support}(X) \times \text{support}(Y)} \quad (1)$$

A lift value greater than 1 means item Y is likely to be bought if X is bought, while its value less than 1 means Y is unlikely to be bought if X is

bought.

Given the sales transactions in Table 1, find out the:

- 1 “Support” for following:
 - 1 Laptop
 - 2 Smartphone
 - 3 Laptop & Smartphone
- 2 “Confidence” of Music system with respect to:
 - 1 Laptop
 - 2 Smartphone
 - 3 Laptop & Smartphone
- 3 “Lift” for Laptop and Music System.



Table 1: Transactional database

Tran. ID	Cust. ID	Item's name	Price (in \$)	Date
101	201	Laptop	1500	8/20/2018
101	201	Tablet	300	8/20/2018
101	201	Smartphone	100	8/20/2018
102	201	Music system	500	8/25/2018
102	201	Smartphone	100	8/25/2018
103	202	Laptop	1500	8/30/2018
103	202	Music system	500	8/30/2018
103	202	Smartphone	100	8/30/2018



Association rule mining ..

(1). Three trans. in table, trans. nos.: 101, 102, and 103, stored in eight rows, two have Laptop, three have smartphone, and two have Laptop & smartphone combined. So, “support” for items in the same order is, 67, 100, and 67% respectively.

(2)(a). We want to compute “confidence” of “Music system” w.r.t. “Laptop”:

$$c = \frac{\text{support}(\text{laptop}, \text{music sys})}{\text{support}(\text{laptop})}$$
$$= \frac{1/3}{2/3} = 50\%.$$

(2)(b). Similarly, “confidence” of ‘Music system’ w.r.t. “Smartphone” is:

$$c = \frac{\text{support}(\text{smartphone}, \text{music syst})}{\text{support}(\text{smartphone})}$$
$$= \frac{2/3}{2/3} = 100\%.$$

(2)(c). Confidence of ‘Music system’ w.r.t. laptop & Smartphone, combined is:

$$c = \frac{\text{support}(\text{laptop\&smartph}, \text{music s})}{\text{support}(\text{laptop\&smartph})}$$
$$= \frac{1/3}{2/3} = 50\%.$$



(3). The “lift” for “Laptop and Music System” is computed as follows.

$$\begin{aligned}c &= \frac{\text{support}(\text{laptop}, \text{music system})}{\text{support}(\text{laptop}) \times \text{support}(\text{music system})} \\ &= \frac{1/3}{2/3 \times 2/3} = 0.75\end{aligned}$$

“Lift” of 0.75 (< 1) indicates that item Y is unlikely to be bought by a customer who is buying item X .



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